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10AL61

**Sixth Semester B.E. Degree Examination, Dec.2016/Jan.2017**  
**Management & Entrepreneurship**

Time: 3 hrs.

Max. Marks:100

**Note: Answer FIVE full questions, selecting  
at least TWO questions from each part.**

**PART – A**

- 1 a. Managers at all levels require some competence in case of conceptual skills, human relation skills, technical skills. Explain with neat diagram. (10 Marks)
- b. Management is a science, an art or a profession. Explain with justification. (10 Marks)
- 2 a. Explain mission, vision, objectives and strategies in planning. What is the purpose of each in planning? (12 Marks)
- b. What are the limitations of planning? (08 Marks)
- 3 a. Define the term organization and give its characteristics. (04 Marks)
- b. Discuss collateral organization, network organization and virtual organization. (12 Marks)
- c. State the importance and need for proper staffing. (04 Marks)
- 4 a. What is morale? How it is related to productivity? (04 Marks)
- b. Explain the meaning of direction and requirements of effective direction. (12 Marks)
- c. Describe the importance and purpose of communication. (04 Marks)

**PART – B**

- 5 a. Define Entrepreneurship. Explain the functions of an Entrepreneur. (10 Marks)
- b. Explain : i) Innovative entrepreneur   ii) Imitative or adoptive entrepreneur. (10 Marks)
- 6 a. Define SSI. Why you need SSI, what are the objectives of SSI? (10 Marks)
- b. Explain : (i) Privatisation   (ii) Globalisation   (iii) GATT   (iv) WTO (10 Marks)
- 7 a. Explain the role of KIADB as a institutional support system in Karnataka state. (10 Marks)
- b. Briefly explain : (i) NSIC   (ii) DIC single window system. (10 Marks)
- 8 Write short notes on:
  - a. Project identification.
  - b. Project report.
  - c. Network analysis.
  - d. Technical feasibility study. (20 Marks)

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